

OUTLOOK

JCM Advises on 67-Unit Dunkin' Deal

JCM Franchise Development recently advised a multi-unit franchisee on the sale of 67 Dunkin' Donuts locations to seven different buyer groups, led by **Hari Group**.

Over the course of five different closings which involved seven purchasing groups, JCM led the facilitation, coordination and closing “of a very complex transaction,” the firm reported.

JCM has been an advisor on numerous Dunkin' deals over the years, but this one was the largest, with “many moving parts that demanded excellence in coordination and deliverables,” said **Gary Joyal**, CEO and managing partner of Joyal Capital Management, the parent of JCM.

Joyal Capital Management represents restaurant operators throughout the U.S. on mergers and acquisitions, financing, private equity and family office services. JCM Franchise Development and JCM Finance have consulted on dozens of restaurant-related transactions and raised equity and debt capital for restaurant clients. For more information, contact **Daniel Connelly**, managing director, at dconnelly@joycapmgt.com, or Senior Analyst **Jeffrey Richard** at jrichard@joycapmgt.com or at 508-747-2237.